# HUBBARD COMMUNICATIONS OFFICE Saint Hill Manor, East Grinstead, Sussex

Remimeo HCO POLICY LETTER OF 12 MARCH 1971 SO & Scn Orgs ISSUE II Treas Secs Starrate on all Div 3 Staffs OIC

#### TREASURY DIVISIONS GDSes

### ALL ORGS

(AMENDS: HCO PL 30 Sept '65, "Statistics for Divisions", HCO PL 5 February 1971 Issue I, "All Orgs, OIC Cable Change", HCO PL 5 February 1971, Issue V "Org Gross Divisional Statistics Revised", and HCO PL 8 February 1971, "Handling of Bounced Checks and Refunds", page 2, para 2. CANCELS: HCO PL 30 Sept '70, "Credit Collections Defined".)

Effective for ALL ORGS, SO and Scn. FEBC orgs and others, the Division 3 Gross Divisional Statistics are revised as follows:

- 1. TOTAL ADVANCE PAYMENTS AND TOTAL CREDIT COLLECTED FOR THE WEEK.
- 2. TOTAL BILLS PAID FOR THE WEEK.
- 3. TOTAL ORG MATERIAL AND LIQUID ASSETS.

ADVANCE PAYMENTS is defined as a payment well in advance of readiness or arrival for service.

CREDIT COLLECTED includes collection for Qual Services and any other services given on credit, Freeloader collections, and any monies OWED to the org for services or sales.

Credit collections and Advance payments are plotted separately on the same graph.

BILLS PAID include all field creditor bills, and staff salaries paid, but does NOT include FSM Commissions paid, as these are reported separately as a Public Div stat.

ORG MATERIAL AND LIQUID ASSETS include all org reconciled balances, any cash on hand, value of properly inventoried assets, properties and material, and value of bookstocks and inventoried supplies.

The asset value of any item is evaluated against its purchase price, its present state and condition, and annual depreciation.

## FOUNDATION ORGS

A Foundation org, where one is operating alongside a Day org, will only report its TOTAL ADVANCE PAYMENT AND CREDIT COLLECTED stat on its CIC cable, as the two other GDSes are shared with the day org and need not be reported.

#### CIC CABLE REPORTS

Effective for the week beginning 8 April 1400 and ending 15 April 1400 1971 for the first report, and effective thereafter, the new Div 3 GDSes are to be reported in the CIC cable as follows: (Per the HCO PL 5 Feb 71 "All Orgs - OIC Cable Change".)

After the Gross Income figure:

Gross Income / NEW Advance Payments / Credit Collected / Bills Paid / NEW Org Assets / .... (Following order of the cable unchanged.)

On the fourth week following date of change and thereafter, the OIC Cable is reported as above, without the prefixes "NEW".

HCO Aide

and

Treasury Aide

for

L. RON HUBBARD FOUNDER

LRH:LQ:HE:nt Copyright (c) 1971 by L. Ron Hubbard . ALL RIGHTS RESERVED